



This announcement provides advance notice to Crossbeam Authorized Partners regarding upcoming product discontinuations.

Announcement

Crossbeam is providing end-of-sale and end-of-life dates for select generation X-Series chassis, including all X40, X45-AC/AC2 chassis/bundles and X80-AC/AC-2 chassis. The last day for purchasing the chassis will be 23rd August 2008, however the X45 AC-2 bundles will remain orderable until 1st January 2009.

Evolving the Next Generation Security Platform

Businesses continue to struggle with complex and inefficient security systems, a side affect of appliance sprawl and the constant change in security threats. The negative consequence being higher capital costs to deal with the complexity, higher electric and cooling costs due to inefficiency and forced write offs of equipment before they fully depreciate.

This announcement signifies Crossbeams' continued dedication to our partners and customers to create a change-ready architecture for deploying security services that dramatically simplifies deployment, consolidates equipment, provides a highly efficiency environmental operation and preserves choice.

With that focus, the end-of-sale announcement centers on three strategic initiatives to (1) simplify the portfolio, (2) create platform consistency for deploying next generation security services and (3) take a leadership position around environmental sustainability

1. Portfolio Simplification

- o Crossbeam will focus on delivering the same breadth and choice on two form factors, the X45 (seven-slot) and X80 (Fourteen-slot)
o Ordering and sparing are simplified with the AC-3 X45 & X80 chassis now sharing common components; power supplies, network processor modules etc

Table with 2 columns: Product Family, Suggested Replacement. Rows include X40-AC-2, X40-AC-3 mapping to X80-AC-3 and X45-AC, X45-AC-2 mapping to X45-AC-3.

2. Next Generation Security Services

- o AC-3 series chassis will be capable of running all next generation security services and modules providing complete consistency including future XOS releases
o 10 Gigabit connectivity will be made available for the first time on the smaller form factor X45 providing up to 20Gbps of throughput in a 7-slot design
o The latest XOS open secure operating system (version 8.1) will be available on all AC-3 chassis which includes the Secure Flow Processing technology, allowing the effective consolidation of security services within one chassis

3. Environmental Sustainability

- o All AC-3 series chassis can now accept both the 1200W and 2700W power supplies providing military grade power efficiencies of up to 90%
o All non-ROHS components have been removed from the portfolio
o Learn more about our environmental stewardship at http://www.crossbeam.com/solutions/green_IT.php

Key Milestones

| Key Milestone Dates | All X40 Chassis, X80-AC, X80-DC, X80-AC-2, X45-AC & X45-AC-2 chassis | X45-AC-2 Bundles-only ¹ |
|---|--|------------------------------------|
| Advanced Notification Dates | | |
| Advance notice date – EoS - for Crossbeam Partners (minimum 90 days prior to EoS date) | May 23, 2008 | May 23, 2008 |
| Advanced notice date for End Users - posted on Crossbeam Support web site (minimum 30 days prior to EoS) | July 23, 2008 | December 1, 2008 |
| Last-time Buy/Return Dates | | |
| End of Sale (EoS) / Last Time Buy ² (or when inventory is depleted, whichever occurs first) | August 23, 2008 ² | January 1, 2009 ² |
| End of contractual right of return (for discontinued product in new and unopened condition remaining in inventory after EoS date) | September 23, 2008 | February 1, 2009 |
| End of Support Dates | | |
| End of Maintenance (EoM) | August 23, 2011 | January 1, 2012 |
| End of Life (EoL) | August 23, 2013 | January 1, 2014 |

Notes:

¹ Customers must be notified that X45-AC-2 Bundle components are in the End-of-Sale process and may also be refurbished.

² End-of-Sale is the date listed or when inventory is depleted, whichever occurs first

General: The X80-DC-2 chassis and bundles are not being transitioned at this time

X40 Discontinued Chassis & Bundles

| Product Code | Chassis Number | Product Description |
|--------------------------------------|--------------------------------------|---|
| Product Category: X40 Chassis | | |
| X40-AC | 001024 001046 001918 001919 | X40 AC Chassis with Dual Power Supplies and Dual Fan Trays. Supports 2 NPMs, 10 APMs, and 2 CPMs. |
| X40-AC-2 | 003718 | X40 AC Chassis with Dual Power Supplies and Dual Fan Trays. Supports 2 NPMs, 10 APMs, and 2 CPMs. RoHS compliant. Requires 2 power cords. |
| X40-AC-3 | 004361 | X40 AC-3 Chassis with Dual Fan Trays (Power Supplies & cords to be ordered separately). Supports 2 NPMs, 10 APMs, and 2 CPMs. RoHS compliant. |
| Product Category: X40 Bundles | | |
| X40-ENT-KITB-2 | --- | X40 Starter Kit (All Customers) with X40-AC-3 Chassis |
| X40-ENT-KIT-2 | --- | X40 Starter Kit (All Customers) |

X80 Discontinued Chassis & Bundles

| Product Code | Chassis Number | Product Description |
|---|----------------------------|---|
| Product Category: Older X80-AC Chassis | | |
| X80-AC | 001943 001944 002115 | X80 AC Chassis with Dual Power Supplies and Dual Fan Trays. Supports 4 NPMs, 8 APMs (or 10 if using only 2 NPMs), and 2 CPMs. |
| X80-AC-2 | 003717? | X80 AC Chassis with Dual Power Supplies and Dual Fan Trays. Supports 4 NPMs, 8 APMs (or 10 if using only 2 NPMs), and 2 CPMs. RoHS compliant. Requires 2 power cords. |
| Product Category: Older X80-DC Chassis | | |
| X80-DC | 002039 002042 | X80 DC Chassis with Dual Fan Trays. Supports 4 NPMs, 8 APMs (or 10 if using only 2 NPMs), and 2 CPMs. |

X45 Discontinued Chassis

| Product Code | Chassis Number | Product Description |
|---------------------------------|----------------|---|
| X45-AC | 001840 | X45 AC Chassis with Dual Power Supplies. Supports 2 NPMs, 3 APMs (or 5 if using only 1 NPM and CPM), and 2 CPMs. |
| X45-AC-2 (excluding bundles) | 003719 | X45 AC Chassis with Dual Power Supplies. Supports 2 NPMs, 3 APMs (or 5 if using only 1 NPM and CPM), and 2 CPMs. RoHS compliant. Requires 2 power cords. DOES NOT SUPPORT xPM-8600 MODULES. |

Delayed End-of-Sale Date SKUs

The following Product Codes will be affected by this EOL announcement but have a later End of Sale date.

| Product Code | Chassis Number | Product Description |
|--|----------------|---------------------------------|
| Product Category: Older X45-based Bundles | | |
| X45-KIT-2-ROHS | --- | X45 Starter Kit (All Customers) |
| X45-FW-KIT-2 | --- | X45 "Turbo" Kit (All Customers) |
| X45-KITB-2-ROHS | --- | X45 Starter Kit B |

Upgrade SKUs that will Continue to be Sold

For customers with existing X40 AC-3 chassis, Crossbeam will keep the X40-X80 upgrade available. This provides incremental revenue opportunity for the Crossbeam partner and an excellent path for customers to enable future scalability and maintain pace with future version of XOS.

| Upgrade Product Codes | Product Description |
|---------------------------------------|--|
| Product Category: X40 Upgrades | |
| X-CHASSIS-UPG-X40TOX80-2 | Upgrade from X40 to X80. Assumes all modules are compatible with X80 and that the X40 chassis is an "upgradeable chassis". Upgrade fee does not cover module upgrade. Contact Crossbeam sales to determine if chassis/modules qualify. |

FUTURE XOS COMPATIBILITY

Crossbeam meets or exceeds standard industry practices for support of discontinued products and will continue to provide this class of support going forward. In the cases where customers are not yet ready to upgrade to the latest AC-3 series chassis, the XOS compatibility chart below will provide a clear resource.

| | Current XOS Versions | | | Future XOS Versions | |
|-----------------------|----------------------|----------------|-----------|---------------------|----------------|
| | XOS 7.2.x | XOS 7.3.x | XOS 8.0.x | XOS 8.1.x | Future XOS |
| X40 Chassis | | | | | |
| X40-AC | ✓ | ✓ | ✓ | ✓ | ✗ ¹ |
| X40-AC-2 | ✓ | ✓ | ✓ | ✓ | ✗ ¹ |
| X40-AC-3 | — | — | ✓ | ✓ | ✗ ¹ |
| X45 Chassis | | | | | |
| X45-AC | ✓ | ✗ ² | ✓ | ✓ | ✗ ¹ |
| X45-AC-2 | ✓ | ✗ ² | ✓ | ✓ | ✗ ¹ |
| X45-AC-3 | — | — | — | ✓ | ✓ |
| X80 AC Chassis | | | | | |
| X80-AC | ✓ | ✓ | ✓ | ✓ | ✗ ¹ |
| X80-AC-2 | ✓ | ✓ | ✓ | ✓ | ✗ ¹ |
| X80-AC-3 | — | — | ✓ | ✓ | ✓ |
| X80 DC Chassis | | | | | |
| X80-DC | ✓ | ✓ | ✓ | ✓ | ✗ ¹ |
| X80-DC-2 | ✓ | ✓ | ✓ | ✓ | ✓ |

Models listed in **RED** are being transitioned to EoS

¹ will not be supported with new XOS releases after XOS 8.1

² X45-AC & X45-AC-2 not supported on XOS 7.3

For a complete explanation of Crossbeam's product end-of-life policy, please contact support@crossbeamsys.com

All Dates are subject to change depending upon stock levels.